

AGING IN PLACE

... A concept for all ages

Welcome to



AGING IN PLACE

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The definition of “Aging in Place,” is growing older without having to relocate from your home to a facility due to unresolved access issues in the home.

As we grow older we shouldn't have to give up our independence and rely on others for our needs.



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FACT: 70% of people 65 years of age and older will remain in their home for the rest of their lives.

FACT: The kitchen and the bathroom are the two rooms that most often need to be modified to keep individuals in their home.

FACT: With life spans reaching into the 90's, the issue of Aging In Place is critical. With a few modifications such as accessible bathing, people can remain comfortable and safe in their own home for many more years.



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FACT: When individuals become overly dependent on care, or unable to maximize independence they are more likely to give up and live a shorter, less productive life of decreased quality.

The loss of freedom and mobility can cause depression and confusion - accelerating health deterioration.



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FACT: There is growing appreciation and acceptance of the Aging in Place concept.

Older persons do not need to relocate as their needs change.

Modifying the living environment, adding supportive services and reconfiguring the residence will actually cost less financially and emotionally than moving.



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FACT: Comfort and safety, not age and disability should always be the focus.

You don't have to be elderly or have a physical disability to have a bathing issue.

Simple modifications to the home today, such as accessible bathing, kitchen modifications and space for mobility can be useful for everyone today and certainly tomorrow.

Home modification for Aging In Place has the potential to be the biggest remodeling revenue generator in the foreseeable future.



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We believe individuals should stay in their home as long as they choose.

We are specialists in helping people of all abilities overcome bathing access issues.



Why Best Bath?

These are the best engineered and constructed Aging in Place bathing solutions on the market today.

As the bathing needs of your customers change, you now have proven bathing solutions to help your customers stay in their home safely and comfortably.

There is a full line of multi-piece showers and walk-in Bath Tubs to meet any size remodeling need.

These units are specifically engineered to convert a standard bathroom to be accessible, beautiful and safe.



Why Best Bath?

Multi-Piece
commercial
grade
showers

Perfect for fast
and easy
modification
and
remodeling of
a traditional
bathroom.



Why Best Bath?

Unique
Custom Tile
Accenting

Add value to
your project

Customers
can create a
new look or
match an
existing color
scheme



Why Best Bath?

SnapJoint
Assembly

Fast and easy
installations

Finishes with
a clean, tight
look



Why Best Bath?

Strong
Plywood
Reinforced
Walls

Our composite
wall system
incorporates a
plywood core
in every wall
of every unit.



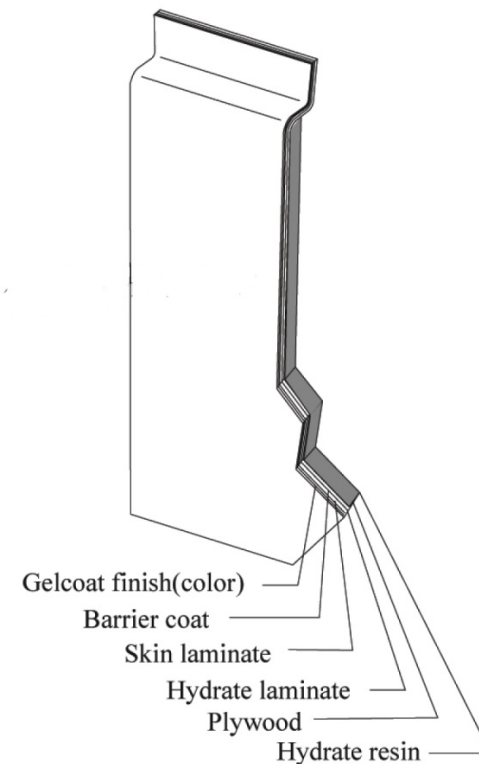
Why Best Bath?



Bathers come in different sizes and shapes so safety bars can be easily placed at the exact locations beneficial to the bather.

This solid wall system enables total freedom in placement of all accessories including seats and safety bars.

CUT-AWAY VIEW OF WALLS



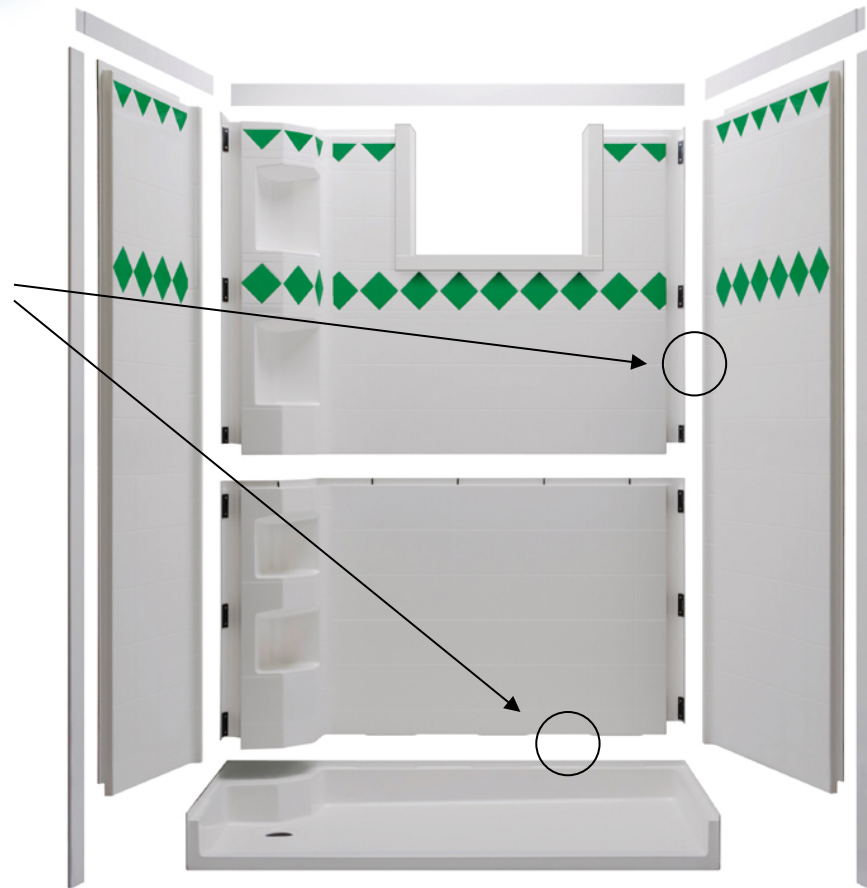
Why Best Bath?



All Leak-Proof Joints on pans and walls

Installs quickly and prevents water damage

Peace of mind for you and your customers.

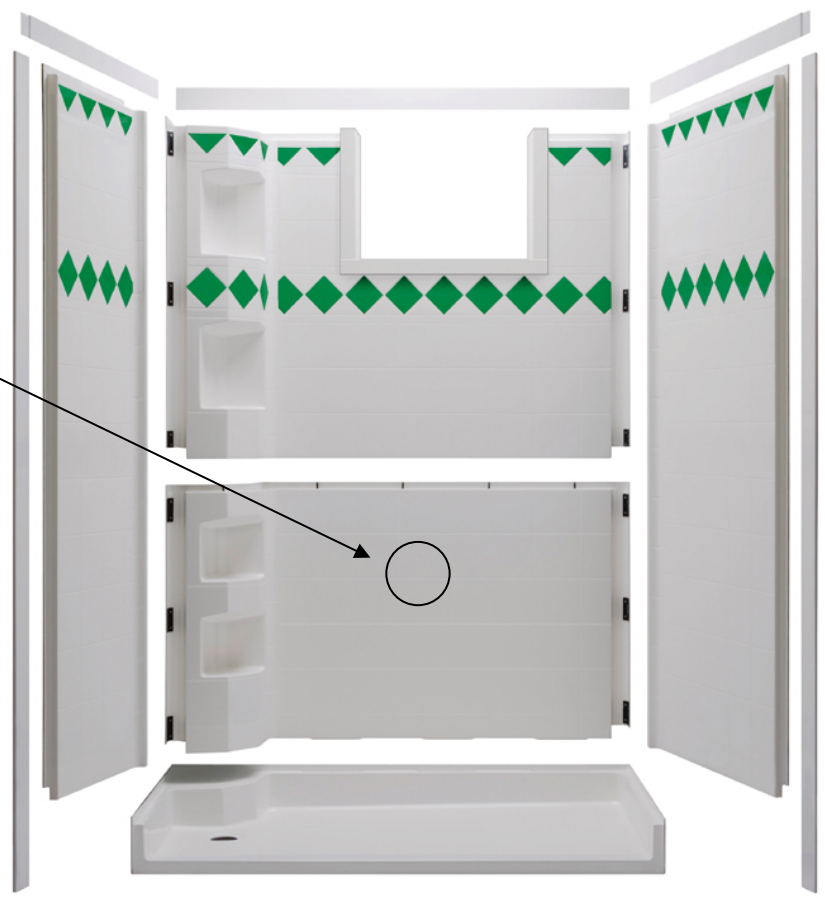


Why Best Bath?



Authentic
ceramic Tile
Look

Beautiful,
textured finish
without the
maintenance
headaches of
grout



Why Best Bath?

Best Bath began developing the multi-piece Remodeler line in 1995.

We determined to differentiate this new product from other manufacturers by capturing the look of real ceramic tile.



Why Best Bath?

All of our designs were made using real ceramic tiles to craft the original pattern molds.

Creating composite shower walls that look deceptively like ceramic tile.

When we displayed our new product, people kept asking “Is this real tile?”

We offer our RealTile remodeling showers in 4 inch, 6 inch, 8 inch and diamond tile finishes.



Why Best Bath?



Flange Trim Kits

Matches the shower and eliminates the need for dry wall repair.

Significantly reduces installation time.



Why Best Bath?



Window Trim Kits

Matches or contrasts the shower and allows window cuts in composite showers.



Why Best Bath?

Pre-leveled
base with
traditional or
low threshold

Eliminates any
mud setting or
floor
modifications.

Allows for
barrier-free
access



Why Best Bath?

To ensure a “rock solid” shower bottom on any low threshold shower traditionally required additional work and care at the job site.

All low threshold showers leave no room for traditional floor reinforcement.

In the past, proper installation of barrier-free thresholds often required “mud setting” at the job site to reinforce the pan.



Why Best Bath?



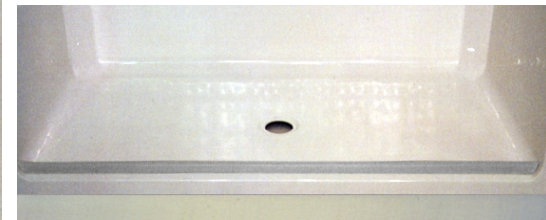
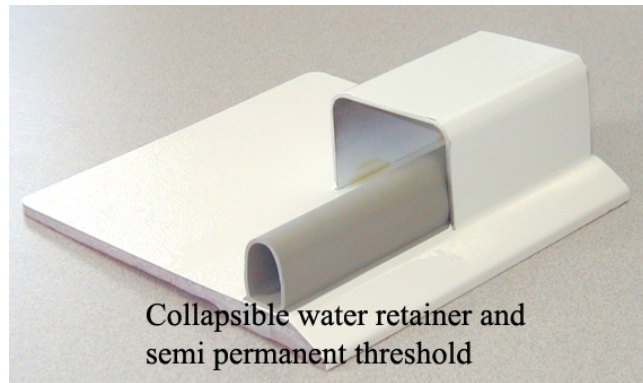
The pre-leveled base eliminates the expense, hassle and potential problems of “mud setting” at the job site.

Units incorporate a high density, closed cell polyurethane base. All installing materials including bonding epoxy is included.

Eliminating costly mud setting results in a far more efficient installation with a rock-solid shower base.

Why Best Bath?

An Exclusive Water containment System that works



When planning to age in place, containing water to the bathing area is critical to bathing safety.

Best Bath's system of water containment consists of the Collapsible Threshold, the Semi-permanent Threshold Assembly and a Weighted Shower Curtain.



Why Best Bath?

An Exclusive Water containment System that works



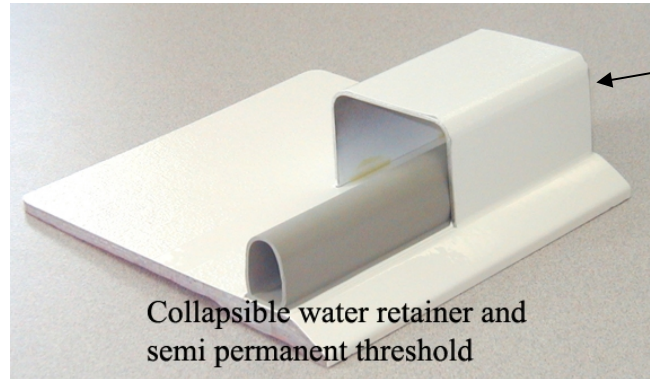
The Collapsible Threshold compresses when pressure is applied by stepping on or rolling over it.

Used with a correctly sized tape weighted curtain, keeps the curtain and the water inside the shower.



Why Best Bath?

An Exclusive Water containment System that works



The Semi-permanent Threshold

Is used over the water retainer when you want a low threshold for future needs, but you want a residential look now.

It is installed in the shower on a “semi-permanent” basis. While in place, the shower accepts a door. When the bather has difficulty stepping over the 4” threshold, then it is easily removed.



Why Best Bath?

You have the unique ability to add custom tile accent colors to a composite shower.

Your customers have the choice of safety bar colors and finishes. You can offer seat options, ramps and water retention accessories that work for your customer needs.

This System saves significant installation time and enables a quicker, more professional bathroom renovation. Each bathing unit includes a three year rock-solid warranty on all manufactured materials.

We help you solve the bathing issues of people of all abilities.



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Question?

I have a customer that needs an accessible bathroom. All the bedrooms are upstairs so we are making the den into a bedroom. The down stair bathroom is very limited on space what is available?



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The 3 piece, 42" x 42" Offers you the ability to have the toilet on one side and the sink on the other in a small bathroom.

The 48" x 48" will also work in the same space.



Model 3RS4242B75B

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Question?

I have a customer that needs to convert a standard 60" x 30" tub shower to an accessible shower so their spouse can come home from the hospital?



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The 5 piece, 60" x 30" fits the same space as a traditional tub shower and replace it with a beautiful accessible shower. With a little experience this replacement can be done in less than two days, often, in a few hours.



Model 5LDS6030B17T



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Question?

I have a customer that just wants to remodel their old tub with a shower. What do you have for them?



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This 5 piece, 60" x 34" also fits the same space as a traditional tub shower. It has a traditional curb and the built-in seat is very popular with the ladies providing a comfortable seating area.



Model 5LDSS6034B17T



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Question?

I have a customer that can't climb into a standard bath tub but they still want the comfort and therapy of taking a hot bath.



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Escape^{Plus}

Luxury Walk-In Bathing
from Best Bath

The Escape is a walk-in bathing unit that allows bathers, the freedom to bathe again.

Open the door, walk-in, close the door, and begin the bathing.



Best Bath
bathing units for people of all abilities
1-800-832-5838

Why Best Bath?

The Escape fits in the space of a regular tub shower as well.

The Escape is designed to fit through existing doors and is easy to install.

It is available in left and right hand models.



Why Best Bath?

Kodiak is committed to offering Best Bath products

Completed an intensive two-day factory training

Have purchased units to be on display

Have hands-on experience installing units

Have experience with construction issues

Have experience with the ordering process

Will conduct marketing campaigns to build awareness



Why Best Bath?

What Kodiak offers your business:

- A place to send your customers to see the products on display at their showroom
- They will honor and protect your customer relationships
- They will treat your customers like their own
- They offer you a trade discount on each product purchased
- Have an established referral program for new opportunities outside their scope of business.



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Question?



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Thanks

For coming!

